

**PERSONAL INFORMATION:**

Name: \_\_\_\_\_ Occupation : \_\_\_\_\_

 Date Of Birth : DD/MM/YYYY Cell Phone : \_\_\_\_\_ Email Address: \_\_\_\_\_

 Marital Status:     Single     Married     Divorced     Widowed     Together, Not Married

**Spouse Information** *(If applicable)*

 Name: \_\_\_\_\_ Occupation: \_\_\_\_\_  
 Date Of Birth : DD/MM/YYYY Cell Phone : \_\_\_\_\_ Email Address: \_\_\_\_\_

Children Names: \_\_\_\_\_

Please tell us about your main reasons for visiting us

**FINANCIAL DATA:**

Annual Gross Income : \$ \_\_\_\_\_ Spouse Annual Gross Income : \$ \_\_\_\_\_

Other Income : \$ \_\_\_\_\_ (Ex : Bonus, Stock Awards ) Spouse Other Income : \$ \_\_\_\_\_ (Ex : Bonus, Stock Awards )

**SOCIAL SECURITY**

(Statement Of Benefit Estimates Encouraged)

| Client Name | Current Payment Amount (If Applicable) | Payment Amount At Age 62 | Payment Amount At Full Retirement Age | Payment Amount At Age 70 |
|-------------|--|--------------------------|---------------------------------------|--------------------------|
|             |  |                          |                                       |                          |
|             |  |                          |                                       |                          |

## PENSION

| Client Name | Current Payment Amount | Payment Amount At Age 62 | Payment at Full Retirement | Payment Amount At Age 70 | Survivor % | Cost of Living adjustment included? | Lump Sum Option Available? |
|-------------|------------------------|--------------------------|----------------------------|--------------------------|------------|-------------------------------------|----------------------------|
|             |                        |                          |                            |                          |            |                                     |                            |
|             |                        |                          |                            |                          |            |                                     |                            |

## EXPENSES:

Total Monthly Expenses: \$ \_\_\_\_\_ Average Monthly Credit Card Spending: \$ \_\_\_\_\_

## DEBTS & LIABILITIES

| Type Of Liabilities | Monthly Payment | Balance | Interest Rate | Loan Start Date |
|---------------------|-----------------|---------|---------------|-----------------|
| Mortgage            | \$              | \$      |               |                 |
| Home Equity         | \$              | \$      |               |                 |
| Auto (1)            | \$              | \$      |               |                 |
| Auto (2)            | \$              | \$      |               |                 |
| Credit Card (1)     | \$              | \$      |               |                 |
| Credit Card (2)     | \$              | \$      |               |                 |
| Student Loan        | \$              | \$      |               |                 |
| Other Debt (1)      | \$              | \$      |               |                 |
| Other Debt (2)      | \$              | \$      |               |                 |

## ASSETS

| Bank Accounts                |       |         |                   |
|------------------------------|-------|---------|-------------------|
| Type Of Account              | Owner | Balance | Monthly Additions |
| Total Checking               |       |         |                   |
| Total Money Market / Savings |       |         |                   |
| Total Other Cash Accounts    |       |         |                   |

Emergency Fund : What is your target emergency fund? \$ \_\_\_\_\_

**Retirement Accounts**

List retirement accounts separately; including account types: Traditional IRA, Roth IRA, 401K, 403B, 457, ESOP, SEP, SIMPLE, TSA, Annuities and Profit Sharing. Account statements are beneficial for analysis are encouraged

| Owner            | Account Type | Financial Institution | Balance      | Monthly Additions | Company Match % (if applicable) |
|------------------|--------------|-----------------------|--------------|-------------------|---------------------------------|
| e.g. Mary or Tim | 401k         | Fidelity              | \$ 1,156,000 | \$ 1,200          | 6%                              |
|                  |              |                       | \$           | \$                |                                 |
|                  |              |                       | \$           | \$                |                                 |
|                  |              |                       | \$           | \$                |                                 |
|                  |              |                       | \$           | \$                |                                 |
|                  |              |                       | \$           | \$                |                                 |
|                  |              |                       | \$           | \$                |                                 |
|                  |              |                       | \$           | \$                |                                 |

**Taxable Accounts**

Please list accounts separately and include: Brokerage Accounts, Non-Qualified Annuities, Joint Accounts, Trust accounts, Stock Awards, Options, ESPP. Account statements are beneficial for analysis and are encouraged.

| Owner            | Name of Account | Financial Institution | Balance    | Monthly Additions |
|------------------|-----------------|-----------------------|------------|-------------------|
| e.g. Mary or Tim | Brokerage       | Vanguard              | \$ 120,000 | \$ 850            |
|                  |                 |                       | \$         | \$                |
|                  |                 |                       | \$         | \$                |
|                  |                 |                       | \$         | \$                |
|                  |                 |                       | \$         | \$                |

**Investment Real Estate & Other Assets:** Absent an appraisal, Zillow.com and Redfin.com may help you estimate your real estate Market Value.

| Name or Street Address | Purchase Price | Monthly Payment | Loan Balance | Rate % | Loan End Date | Market Value | Monthly Net Cash Flow |
|------------------------|----------------|-----------------|--------------|--------|---------------|--------------|-----------------------|
| e.g. Seattle Rental    | \$475,000      | \$750           | \$23,000     | 5.5%   | 12/15/2025    | \$1,275,000  | \$1,100               |
|                        |                |                 |              |        |               |              |                       |
|                        |                |                 |              |        |               |              |                       |

**Primary Residence:** Absent an appraisal, Zillow.com and Redfin.com may help you estimate your real estate Market Value.

| Name or Street Address | Purchase Price | Monthly Payment | Loan Balance | Rate % | Loan End Date | Market Value |
|------------------------|----------------|-----------------|--------------|--------|---------------|--------------|
| e.g. Seattle Home      | \$350,000      | \$750           | \$108,000    | 3.5%   | 09/15/2035    | \$1,300,000  |
|                        |                |                 |              |        |               |              |
|                        |                |                 |              |        |               |              |

## ESTATE PLANNING

Do you have a will?  Yes  No

Poa?  Yes  No

Trust?  Yes  No

| Please list any life insurance or long-term care policies you or your spouse own: |                |             |                 |            |
|---|----------------|-------------|-----------------|------------|
| Policy Owner  | Insurance Type | Beneficiary | Coverage Amount | Cash Value |
|   |                |             | \$              |            |
|   |                |             | \$              |            |
|   |                |             | \$              |            |
|   |                |             | \$              |            |
|   |                |             | \$              |            |

## CHILDREN & COLLEGE PLANNING

| Please list names and dates of birth for all children still considered dependents. In addition, please fill out the remaining fields below for children you plan on providing any portion of their college education expenses. |               |                       |                              |   |
|--|---------------|-----------------------|------------------------------|---|
| Name   | Date Of Birth | First Year Of Expense | Monthly Additions to Savings | Account Type (529 Plan, Csa, Utma, Etc) |
|  |               |                       |                              |   |
|  |               |                       |                              |   |
|  |               |                       |                              |   |
|  |               |                       |                              |   |

| SPECIAL EXPENSES |              |               |                 |
|------------------|--------------|---------------|-----------------|
| Description      | Expense Year | Target Amount | Number of Years |
|                  |              |               |                 |
|                  |              |               |                 |
|                  |              |               |                 |

What is your risk tolerance?

Conservative  Moderately conservative  Moderate  Moderately aggressive  Aggressive

How would you describe your level of understanding regarding your investments?

Minimal  Some Understanding  I know what I own & why  Significant investment knowledge

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